



# Strategic Business Partners



### Market Intelligence from Professional Data Services

This web-based tool provides hospital market intelligence and revenue management information based on paid claims data. Uses include strategic planning, market analysis/benchmarking, business development and contract negotiation via case-mix and volume adjusted reporting in user defined peer groups.

**Contact: Leslie Gold, (213) 283-8003, lgold@hasc.org**



The *right* connections make all the difference.

### Job Search/Posting Site from California Healthcare Career Center

A member of the National Healthcare Career Network (NHCN), and dedicated to the health care industry and its many skilled professionals, CHCC provides access to the best, high-profile and even niche openings locally and nationwide from the industry's leading institutions. Members of nearly 300 health care associations participate posting jobs for top-notch workers in health care.

**Contact: Marvin Hernandez, (213) 538-0726, mhernandez@hasc.org**



### HR Documents from CalChamber

CalChamber is a leading source for essential California and federal compliance products. Members receive numerous benefits, including discounts on business services and products, answers to tough questions from experienced labor law consultants, and 24/7 access to HRCalifornia.

**Contact: Teri Hollingsworth, (213) 538-0763, thollingsworth@hasc.org**



### Executive Benefit Plan from The CAP-Ex Group

Differentiate your hospital from the competitors with an executive or physician benefits package that keeps the long-term financial goals of your hospital in mind. The CAP-Ex Group offers a compelling retirement plan that rewards key talent while simultaneously returning all cash contributed into the plan, plus interest, back to your hospital. Instead of an expense, you now have an asset. CAP-Ex allows hospitals and health care organizations to deploy resources in innovative ways that more effectively meet the needs of the institution and its stakeholders.

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### Vendor Payment Automation from Commerce Bank

Commerce Bank's ControlPay® Advanced automates payments to vendors and offers revenue share back to participating hospitals. Revenue share is volume-driven and based on each hospital's spending level and the aggregated spending of participating hospitals. As more hospitals participate and volume grows, all participants benefit from the higher revenue share percentage. ControlPay works with existing accounting systems at no cost to hospitals.

**Contact: Scott Twomey, (213) 538-0756, stwomey@hasc.org**



### Screening Services from Pre-Employ.com

The Pre-employ.com Family of Companies offers a suite of innovative HR solutions that increase workplace security and protect employee confidentiality, including: pre-employment screening services (criminal background checks, drug testing, and more); free employment and salary verification; clinical placement background screening; primary source verification; I-9 compliance; volunteer tracking; and screening for contractors and vendors.

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### Contractor Tracking Software from ShiftWise

Founded by health care staffing professionals, ShiftWise provides end-to-end workforce management solutions for health care organizations and hospital associations across the country. ShiftWise offers Software as a Service (SaaS), which enables hospitals and staffing suppliers to procure and manage contingent health care workers; consolidates the staff search, booking, billing and record-keeping into a single, easy-to-use interface; and offers a self-scheduling component for staff that improves recruitment, retention and overall morale.

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### Accreditation Tracking Software from Verge Solutions

Verge Solutions works with health care organizations to streamline the regulatory compliance process and accreditation requirements. VSurvey, a web-based software for all operational processes that affect a health care organization's accreditations, interfaces with other regulatory standards, including CMS, California Title 22, Magnet, Leapfrog, HFAP, DNV/ISO, HFAP, OSHA, and other federal and state compliance requirements. In addition, Verge clients use customized medical record audits, environmental tours and incident reporting to integrate compliance with patient safety, WHO/IHA Checklist, OPPE/FPPE audits, infection control, RAC preparedness surveys, safety rounds, etc.

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### Become a Partner

AllHealth, Inc. partners with providers who are known for quality, reliability and service excellence. For more information about the Endorsed Business Partner program, contact Teri Hollingsworth, (213) 538-0756 or thollingsworth@hasc.org.