

**FOR IMMEDIATE RELEASE**

**The CAP-Ex Group Partners with HASC on Strategy for Improving Stewardship of Resources for Hospitals through Executive Benefit Planning**

**Dallas, Texas – June 22, 2012 (The CAP-Ex Group)** – Offering an alternative solution for healthcare organizations to transform executive and physician benefit expenses into assets, the Hospital Association of Southern California (HASC) designated The CAP-Ex Group as their Strategic Business Partner for Non-Qualified Executive Benefit Planning.

“Our primary initiative at The CAP-Ex Group is to transform the way executive and physician retirement benefits are provided and to return hundreds of millions of dollars to community hospitals throughout the United States,” said Robert Gutherman, Principal of The CAP-Ex Group. “Our approach facilitates the return of all plan costs, plus interest, back to the hospital while simultaneously rewarding key executives and physicians with a competitive retirement plan.”

“HASC is committed to helping our members improve operational efficiencies, maximize earnings and solve challenges. After conducting our due diligence for two years, we find the CAP-Ex™ program to be a socially responsible and cost-effective solution for our members assessing their compensation philosophy and how it may favorably impact the balance sheet,” said Scott Twomey, Senior Vice President & CFO of HASC. “CAP-Ex™ is an attractive alternative to Supplemental Executive Retirement Plans in that it helps healthcare organizations deploy resources in innovative ways that more effectively meet the needs of the institution and its stakeholders.”

Vendors selected for the Strategic Business Partner program are expected to meet high-quality standards and offer products or services that help healthcare facilities minimize costs, maximize revenue, reduce operating and capital expenses, improve management and quality, increase productivity, develop staff resources, and apply new strategies.

**About The CAP-Ex Group**

Working with non-profit, healthcare, financial, and academic institutions throughout the United States, The CAP-Ex Group consults in equitable benefit planning to reward key talent while simultaneously returning all costs of the plan, plus interest, back to the organization. The CAP-Ex Group is comprised of seasoned professionals with diverse backgrounds in healthcare, accounting, legal, estate and financial planning to facilitate turnkey solutions complete with economic design proficiency, program implementation, and ongoing client services.

[www.thecapexgroup.com](http://www.thecapexgroup.com)

**About Hospital Association of Southern California**

Founded in 1923, the Hospital Association of Southern California is a not-for-profit regional trade association representing 180 hospitals (public, private, not-for-profit and for-profit) in the counties of Los Angeles, Orange, Santa Barbara, Ventura, Riverside and San Bernardino. Its mission is to serve the political, economic, informational and educational needs of hospitals and to help improve the quality and accessibility of health services. The association provides members with public policy development and advocacy, education and the latest technical and industry information and products and services.

[www.hasc.org](http://www.hasc.org)

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